

DISTRIBUTION AGREEMENT WITH ROCHE



What products does the agreement cover?

The exclusive global distribution agreement covers Roche products including KAPA for qPCR and PCR, which include products for, conventional genomics, proteomics, and cell analysis applications. These products complement Merck KGaA, Darmstadt, Germany's broad portfolio and allow customers to take advantage of Merck KGaA, Darmstadt, Germany's strong eCommerce and logistics capabilities.

Products covered by the agreement include:

- Genomics – Products for DNA labelling and detection, restriction enzymes, molecular cloning kits, and conventional PCR applications
- Cellular Analysis – Tissue dissociation reagents, transfection reagents and functional cell assays
- Proteomics – Protease and phosphatase inhibitors, assay substrates, antibodies and protein detection and purification reagents

Will production, manufacturing and quality control remain with Roche?

Yes, Roche remains the legal manufacturer and all current production processes will remain the same. The products will still have Roche branding and packaging, and go through the same Roche quality control processes.



What does “global exclusive distribution agreement” mean?

The Roche and KAPA* products noted above will be marketed, distributed and sold solely through Merck KGaA, Darmstadt, Germany’s extensive global channels including the Merck KGaA, Darmstadt, Germany website, sales force and global network. Merck KGaA, Darmstadt, Germany will act as the primary contact under the agreement for customer and technical support. The products will continue to be produced by Roche.

* KAPA products not available in the USA and Japan

What will happen to customer / technical support for these products?

All customer support is provided by Merck KGaA, Darmstadt, Germany’s customer service and technical support teams.

How will this benefit customers?

The powerful combination of Roche’s high-quality products and the excellence of Merck KGaA service creates a powerful value proposition for these products in the life science research community. Under the agreement, Merck KGaA, Darmstadt, Germany will employ its sales, marketing and eCommerce expertise and leverage the strength of its relationships with the scientific community to present and distribute Roche conventional genomics, proteomics and cell analysis reagents and kits.

Merck KGaA, Darmstadt, Germany will offer the products through normal channels including the Merck KGaA, Darmstadt, Germany website and institutional business-to-business (B2B) catalogs.

What if I don’t have an account with Merck KGaA?

An account can easily be opened with Merck KGaA, Darmstadt, Germany by calling Merck KGaA, Darmstadt, Germany customer service or visiting

<https://www.sigmaaldrich.com/support/customer-support>

Can customers still order products through Roche’s website?

No, products are only available through

<https://www.sigmaaldrich.com>

Who can I contact if I have additional questions?

Please visit the following websites for updates:

<https://www.sigmaaldrich.com/collections/offices>

On these pages, further information is available and you will be able to register to receive updates.